



# Negotiating In The Dark

## How Millions Are Lost Every Day To Cyber Criminals And Their Networks – A Top Negotiator Testifies

### Geert Baudewijns

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- One of the world’s top negotiators talks about his hunt for cybercriminals
- Cyberattacks threaten more and more companies, governments and citizens
- Geert Baudewijns, a Belgian cybersecurity expert, has negotiated for hundreds of hacking victims
- Page-turner with tips to protect ourselves

Geert Baudewijns, full-time ransomware negotiator, is called every week by hacked companies and governments across the globe. But by then, it’s too late. Cybercriminals have infiltrated the system. To prevent worse-case scenarios – weeks of downtime, all your data leaked – over 70 percent of the victims give in to ransom demands. And malicious hacker collectives on the dark web are making fortunes. This is still a taboo because no one wants to go public with it. Who is at risk? How do hackers operate? How can we protect ourselves? In this book, Baudewijns takes the reader into the dark side of the digital world. His insider stories describe recent cases from around the world.

**Geert Baudewijns** is a cybercrime specialist and CEO of Secutec, an international cybersecurity company focused on providing tailored solutions to corporations, the financial sector, and government. He is one of the most sought-after cyber negotiators in the world.

